

MESSAGE FROM OUR MANAGING DIRECTOR



Marc Baines
Managing Director
South East Consortium

I'm pleased to reflect on another 12 months of supporting our members and the wider housing sector - the year has absolutely flown by.

The financial year 22/23 saw another year of growth - we're pleased to put this down to how we do business, thanks to your feedback. We've always been driven by making public procurement simple for our customers - we do this by listening, collaborating and making complex regulations easy to follow. 22/23 saw us deliver 175 contracts at a value of £209.9m. That's an increase of 20 procurements compared last year. Further to this we've spent the latter months of the year engaging with the market, researching and talking to customers as we prepare new frameworks to support you with refurbishment work, heating and electrical works. In addition, we've delivered new frameworks for Electronic Payment Services and Heating Consultancy.

31 March 2023 also sees the conclusion of an Operational Plan that focused on access of our services, offering more coaching to those leading the contracts we let, helping to create more skills for the future and doing our bit for the housing sector. This Operational plan saw the SEC team grow to deliver much more than procurement support.

In 22/23 we trained more colleagues from within our membership than ever before - we helped 566 people. In addition, we learnt and shared information on subjects that really matter to our customers - we've shared

advice and information on building safety, building information management and climate change. We didn't stop there either - we gave £80,950 to charities and communities that our members truly value.

22/23 has been a big year for the sector - but that doesn't stop. We've co-created our latest operational plan to make sure members continue to get the support they need. Take a look at our [23-26 Operational Plan](#) for more details and some of our reflections on challenges ahead for the sector. The plan builds on the work we've already put in place - but you'll see us use more collaboration to build the right models, help customers to implement the new procurement regulations [due October 2024] and provide more options than ever before with our plans to deliver more tailor made procurement solutions for the sector.

If you've got big plans for procurement or need any technical support over the next 12 months - please get in touch. We really are focused on making a difference.